Nocturne Art At Night Society – Volunteer Sponsorship Director

Nocturne is a fall festival that brings art and energy to the streets of Halifax between 6pm and midnight on a Saturday night in late October each year. The completely free event showcases and celebrates the arts and culture scene in Halifax.  Nocturne, designed and planned by volunteers, is an opportunity for everyone to experience the art of Halifax in a whole new light. Nocturne is a non-profit organization and has been operating successfully for eight years, 2016 will be the ninth year for the event.

As a member of the board of directors, the Sponsorship Directors duties include but are not limited to:

* Attendance of monthly evening board meetings
* Attendance at committee meetings (Communications & Marketing, Sponsorship, Strategic planning, HR, Operations) as necessary to facilitate knowledge sharing
* Negotiate sponsorship agreements
* Develop sponsorship development strategies
* Meet and liaise with community partners and sponsors
* Successfully manage client relationships
* We will have two sponsorship directors, working as an effective team will be critical to your success
* Time commitment varies but is approximately 15 hrs required per month with less in the winter months and slightly more in the months prior to the event

Qualifications:

* Experience working in non-for-profit organizations
* Excellent Organizational skills
* Basic project management skills
* Experience using project management tools (cloud based)
* Knowledge of contract structure and an interest in contract negotiation
* Interest in Halifax business community
* Interest in arts, non-for-profit
* Ability to build on existing relationships with community partners
* Possess a degree in business or related experience

To find out additional information on Nocturne, please visit our website [nocturnehalifax.ca](http://www.nocturnehalifax.ca). To apply, please send along your CV to HR Director at [humanresources@nocturnehalifax.ca](mailto:humanresources@nocturnehalifax.ca) by midnight on January 24, 2016.